



Christine Ing

Partner | Toronto

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Christine is Co-Practice Group Leader of the Firm's Information Technology group. Her practice focuses on commercial transactions involving information technology and intellectual property.

Christine has extensive experience in all aspects of information technology law, including outsourcing, systems and software acquisitions, systems and software development, licensing, various ASP and SAAS arrangements, complex services agreements and distribution/reseller agreements.

Having a strong background in intellectual property, Christine's work also includes technology-based joint ventures and strategic alliances, teaming arrangements and patent and other technology licensing in a broad range of industries, including telecommunications, financial services, insurance, pharmaceutical and defence. She also assists clients with various trade-mark and branding matters.

SELECT EXPERIENCE

Significant recent matters include:

- Advising a significant U.S.-based technology company on the distribution and licensing of proprietary software solutions in the Canadian marketplace
- Assisting a Canadian-based technology company structure and negotiate a three-party billing systems implementation and support agreement
- Assisting a medical device company structure and negotiate a software-based medical system supply and service agreement with a group of hospitals
- Acting for a leading Canadian pharmaceutical company on the structuring, preparation and negotiation of a long-term collaboration agreement for the development and commercialization of a drug for the treatment of certain neurological conditions, including the securing of key patent and technology licences from a large U.S.-based biotech company
- Acting for a leading disaster-recovery provider in an outsourcing deal pursuant to which the existing and new nationwide managed hosting business of a Canadian telecommunications company would be fulfilled by such provider

AWARDS & RECOGNITION

Christine has been recognized by the following publications:

- *The 2017 Lexpert Guide to the Leading US/Canada Cross-border Corporate Lawyers in Canada* (Technology)

- *The Canadian Legal Lexpert Directory* - 2015-2017 (Computer & IT Law; Technology Transactions)
- *The 2017 Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada* (Computer & IT Law)
- *Chambers Canada: The Worlds Leading Lawyers for Business 2017* (InformationTechnology: Band 2 ranking)
- *The Legal 500 Canada* - 2015-2017 (Technology)
- *Chambers Global: The World's Leading Lawyers for Business* - 2012-2016 (Information Technology: Band 3 ranking)
- *Whos Who Legal: Telecommunications Media & Technology 2016*
- *The Best Lawyers in Canada 2016* (Information Technology Law; Technology Law)
- *The Best Lawyers International 2015* (Information Technology Law)
- *IAM Patent 1000: The World's Leading Patent Practitioners* - 2012-2016
- *IAM Licensing 250: The World's Leading Patent and Technology Licensing Lawyers* - 2012 and 2013

PUBLICATIONS

Author: New Cardholder Security Guidance Issued for Third-Party Service Providers
National Banking Law Review, LexisNexis Canada Inc., Vol. 33, No. 5, October 2014.

Author: New Cardholder Security Guidance Issued for Third-Party Service Providers
Blakes Bulletin on Financial Services/Technology, August 2014.

PROFESSIONAL APPEARANCES

Moderator: Moderator: Rise of the Machines: Big Data, Artificial Intelligence and Blockchain
Blakes Business Class Seminar, Toronto, Ontario, April 27, 2017.

Speaker: Property & Casualty Insurance: Thriving in Transformative Times
Blakes Business Class Seminar, Toronto, Ontario, November 17, 2016.

Speaker: Current Issues in US and Canadian Cybersecurity Law
2016 IT.CAN 20th Annual Conference, Canadian IT Law Association, Montréal, Quebec, October 24, 2016.

Speaker: Information Security
Beyond Cards: Evolving Regulation of Payments, Blakes Business Class Seminar, Toronto, Ontario, October 20, 2016.

Speaker: Stop Hackers from Taking a Byte: Cybersecurity and Responding to Data Breaches
Blakes Business Class Seminar, Calgary, Alberta, September 29, 2016

Speaker: The Cost of Data Breach in Canada
CORE Discussion Forum, Toronto, Ontario, October 1, 2015.

Speaker: Minimizing & Managing Cyberliability
IT Law Spring Forum, IT.CAN, Toronto, Ontario, May 4, 2015

Guest Lecturer: Commercial Software Development: Legal Considerations
Department of Computer Science, Faculty of Science, York University, Toronto, Ontario, November 13, 2014.

Speaker: Software Licensing Transactions

6TH Mastering IP & IT Transactions Course, Federated Press, Toronto, Ontario, October 21-22, 2014.

Speaker: Hacked: Responding to a Cybersecurity Breach

Blakes Business Class Seminar, Toronto, Ontario, October 8, 2014.

MEDIA APPEARANCES

Interviewed: Planning for Cyberbreaches: As computer hacking becomes routine, lawyers are advising companies to plan ahead

Interviewed by Ian Harvey, Canadian Lawyer, February 27, 2017.

Interviewed: Fintech - Defining the new normal: Innovation in financial technology is forcing regulators to think creatively

by Luis Millan, Canadian Lawyer Magazine (Online), November 14, 2016.

Mentioned: Tech Plays from Canada's Biggest Firms

American Lawyer, Article by Julie Triedman, October 29, 2014.

PROFESSIONAL ACTIVITIES

Christine is a member of IT.CAN (Canadian IT Law Association), the ITechLaw Association and the Toronto Computer Lawyers' Group.

EDUCATION

Admitted to the Ontario Bar - 1995

Registered Trade-mark Agent, Canada - 1995

LL.B., Osgoode Hall Law School - 1993

B.A.Sc. (Hon.) (Industrial Engineering), University of Toronto - 1990