



## Christine Ing

Partner | Toronto

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Christine is Co-Practice Group Leader of the Firm's Information Technology group. Her practice focuses on commercial transactions involving information technology and intellectual property.

Christine has extensive experience in all aspects of information technology law, including outsourcing, systems and software acquisitions, systems and software development, licensing, various ASP and SAAS arrangements, complex services agreements and distribution/reseller agreements.

Having a strong background in intellectual property, Christine's work also includes technology-based joint ventures and strategic alliances, teaming arrangements and patent and other technology licensing in a broad range of industries, including telecommunications, financial services, insurance, pharmaceutical and defence. She also assists clients with various trade-mark and branding matters.

### SELECT EXPERIENCE

Significant recent matters include:

- Advising a significant U.S.-based technology company on the distribution and licensing of proprietary software solutions in the Canadian marketplace
- Assisting a Canadian-based technology company structure and negotiate a three-party billing systems implementation and support agreement
- Assisting a medical device company structure and negotiate a software-based medical system supply and service agreement with a group of hospitals
- Acting for a leading Canadian pharmaceutical company on the structuring, preparation and negotiation of a long-term collaboration agreement for the development and commercialization of a drug for the treatment of certain neurological conditions, including the securing of key patent and technology licences from a large U.S.-based biotech company
- Acting for a leading disaster-recovery provider in an outsourcing deal pursuant to which the existing and new nationwide managed hosting business of a Canadian telecommunications company would be fulfilled by such provider

### AWARDS & RECOGNITION

Christine has been recognized by the following publications:

- *Chambers Canada: The World's Leading Lawyers for Business* - 2017 and 2018 (InformationTechnology: Band 2 ranking)

- *The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada* - 2017 and 2018 (Computer & IT Law)
- *The Legal 500 Canada* - 2015-2018 (Technology)
- *The 2017 Lexpert Guide to the Leading US/Canada Cross-Border Corporate Lawyers in Canada* (Technology)
- *Who's Who Legal: Data* - 2016-2018 (Information Technology)
- *The Best Lawyers in Canada* - 2016-2018 (Information Technology Law; Intellectual Property Law and Technology Law)
- *Who's Who Legal: Canada 2017*
- *The Canadian Legal Lexpert Directory* - 2015-2017 (Computer & IT Law; Technology Transactions)
- *Chambers Global: The World's Leading Lawyers for Business* - 2012-2016 (Information Technology: Band 3 ranking)
- *The Best Lawyers International 2015* (Information Technology Law)
- *IAM Patent 1000: The World's Leading Patent Practitioners* - 2012-2016
- *IAM Licensing 250: The World's Leading Patent and Technology Licensing Lawyers* - 2012 and 2013

## PUBLICATIONS

**Interviewed: Michael Hyatt joins Blakes as its first entrepreneur-in residence**

Interviewed by Jessica Galang, BetaKit, November 20, 2017.

## PROFESSIONAL APPEARANCES

**Moderator: Smart Contracts**

Stableview Tech17, Toronto, ON, October 26, 2017.

**Moderator: Blockchain and Smart Contracts: Next Generation Database Technology**

IT.CAN Annual Conference 2017, Canadian IT Law Association, Toronto, ON, October 23, 2017.

**Speaker: Key Considerations in Preparing for, Responding to and Recovering from a Data Incident**

Technology Law Spring Forum 2017, IT.CAN, Toronto, Ontario, May 18, 2017.

**Moderator: Rise of the Machines: Big Data, Artificial Intelligence and Blockchain**

Blakes Business Class Seminar, Toronto, Ontario, April 27, 2017.

**Speaker: Property & Casualty Insurance: Thriving in Transformative Times**

Blakes Business Class Seminar, Toronto, Ontario, November 17, 2016.

**Speaker: Current Issues in US and Canadian Cybersecurity Law**

2016 IT.CAN 20th Annual Conference, Canadian IT Law Association, Montréal, Quebec, October 24, 2016.

**Speaker: Information Security**

Beyond Cards: Evolving Regulation of Payments, Blakes Business Class Seminar, Toronto, Ontario, October 20, 2016.

**Speaker: Stop Hackers from Taking a Byte: Cybersecurity and Responding to Data Breaches**

Blakes Business Class Seminar, Calgary, Alberta, September 29, 2016

**Speaker: The Cost of Data Breach in Canada**

CORE Discussion Forum, Toronto, Ontario, October 1, 2015.

**Speaker: Minimizing & Managing Cyberliability**

IT Law Spring Forum, IT.CAN, Toronto, Ontario, May 4, 2015

## **MEDIA APPEARANCES**

**Interviewed: Lawyers to up spending on cybersecurity**

Interviewed by Gabrielle Giroday, Canadian Lawyer, October 23, 2017.

**Interviewed: Planning for Cyberbreaches: As computer hacking becomes routine, lawyers are advising companies to plan ahead**

Interviewed by Ian Harvey, Canadian Lawyer, February 27, 2017.

**Interviewed: Fintech - Defining the new normal: Innovation in financial technology is forcing regulators to think creatively**

by Luis Millan, Canadian Lawyer Magazine (Online), November 14, 2016.

## **PROFESSIONAL ACTIVITIES**

Christine is a member of IT.CAN (Canadian IT Law Association), the ITechLaw Association and the Toronto Computer Lawyers' Group.

## **EDUCATION**

Admitted to the Ontario Bar - 1995

Registered Trade-mark Agent, Canada - 1995

LL.B., Osgoode Hall Law School - 1993

B.A.Sc. (Hon.) (Industrial Engineering), University of Toronto - 1990