



Mike Ventresca

Associate | Vancouver

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Mike advises clients on a wide variety of commercial real estate matters including buying, selling, financing, leasing, developing and managing real estate. He also has experience with real estate ownership structuring including through limited partnerships, trusts, joint ventures and other co-ownership arrangements.

Mike works with a diverse group of Canadian, U.S., and international clients of all shapes and sizes. He has advised developers, landlords, tenants, institutional and private investors, financial institutions, publicly traded companies and real estate investment trusts (REITs). Mike's clients are active in retail, office, industrial, multi-family, hospitality and seniors housing property types, as well as in various industries including renewable energy, forestry and mining.

As part of his practice, Mike regularly provides real estate advice and support for corporate & commercial, banking, M&A and corporate finance transactions.

Mike joined the Firm in 2014 after practising in the real estate group at a leading regional firm in Toronto.

When not practising law, Mike likes spending time with his wife and son, travelling and enjoying everything that Vancouver has to offer.

SELECT EXPERIENCE

Mike has provided real estate advice on matters such as:

- An institutional investor's purchase of a portfolio of office and retail properties in Vancouver
- The development of a multi-building mixed-use project by a Vancouver-based developer
- A landlord's leasing of office and flagship retail premises in downtown Vancouver
- The purchase and financing of renewable energy projects in British Columbia
- An initial public offering by a Canadian retailer with locations across North America
- An international retailer's expansion into Canada
- Canadian and U.S. lender secured financings of British Columbia-based forestry companies
- A U.S. private equity firm's investment in a British Columbia-based mining company

PUBLICATIONS

[Co-author: Transparency is Coming: B.C. Passes Real Estate Beneficial Ownership Disclosure and Public](#)

Registry Law

Blakes Bulletin on Commercial Real Estate, May 28, 2019.

Co-author: There Must Be Some Mistake: Purchase Price Must Be in Numbers and Words...or Not

Blakes Bulletin on Commercial Real Estate, February 19, 2019.

Co-author: Real Estate Developers in B.C. Face New Reporting Requirements for Assignments of Pre-Sale Purchase Agreements

Blakes Bulletin on Commercial Real Estate, November 19, 2018.

Author: B.C. to Crack Down on Hidden Ownership of Real Estate with New Reporting Obligations

Blakes Bulletin on Commercial Real Estate, July 4, 2018.

Author: Secure the Deal: Be Clear About Title in Real Estate Purchase and Sale Agreements

Blakes Bulletin on Commercial Real Estate, March 22, 2018.

Co-author: British Columbia Real Estate Practice Manual, Chapter 10

The Continuing Legal Education Society of British Columbia, 2015 - 2018.

Co-author: "Fixing" a Loophole – B.C. to Restrict Fixed-Term Residential Leases

Blakes Bulletin on Commercial Real Estate, November 1, 2017.

MEDIA APPEARANCES

Quoted: B.C.'s real estate owner requirements a huge burden for clients, say lawyers

Interviewed by Aidan Macnab, Canadian Lawyer, June 11, 2019.

PROFESSIONAL ACTIVITIES

Mike is a member of The Law Society of British Columbia, the Law Society of Ontario and the Canadian Bar Association. Since 2015, he has co-authored a chapter in the *British Columbia Real Estate Practice Manual* published by The Continuing Legal Education Society of British Columbia.

EDUCATION

Admitted to the British Columbia Bar - 2014

Admitted to the Ontario Bar - 2012

J.D., Osgoode Hall Law School - 2011

M.Sc., McMaster University - 2008

B. Sc. (Hon.), McMaster University - 2006