



## Alana Scotchmer

Associate | Toronto

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Toronto: 416-863-4236

Alana provides regulatory and strategic advice to Canadian and foreign financial institutions and other financial services industry participants. She specializes in insurance and reinsurance, insurance distribution and banking.

Alana regularly advises clients on regulatory, compliance and corporate governance matters including transactions, regulatory approvals and consumer issues. She has significant experience advising with respect to reorganizations, mergers and acquisitions and financings in the financial services sector. She also provides advice on issues relating to FinTech and insurance intermediary licensing across Canada. Alana liaises regularly with federal, provincial and territorial regulators and other industry groups.

Alana has a certificate in risk management from the University of Toronto School of Continuing Studies and a certificate in pension law from Osgoode Hall Law School. She gives prudent advice in a pragmatic manner and takes great pride in being a trusted advisor to her clients.

### SELECT EXPERIENCE

Alana advises clients with respect to:

- complex insurance and reinsurance transactions
- corporate reorganizations of insurance industry participants
- regulatory compliance and statutory approvals for fraternal benefit societies
- acquisition of Canadian insurance intermediaries
- provincial and territorial licensing and regulatory compliance for insurers and insurance intermediaries
- the creation and maintenance of financial services industry clients' policies and procedures including those with respect to marketing and consumer protection, privacy and data security

### PUBLICATIONS

[Co-author: Changes to Financial Services Regulation in British Columbia](#)

Blakes Bulletin on Financial Services Regulatory, November 5, 2019.

[Co-author: What the Dissolution of Parliament Means for Financial Institutions Legislation in Canada](#)

Blakes Bulletin on Financial Services Regulatory, October 2, 2019.

[Co-author: Is CBA's New Voluntary Code of Conduct the Golden Rule for Banks Serving Canadians in Their](#)

## Golden Years?

Blakes Bulletin on Financial Services Regulatory, July 29, 2019.

### **EDUCATION**

Admitted to the Ontario Bar – 2010

J.D., University of Western Ontario – 2009

B.A. (Hons.), University of Toronto – 2006